



2022 / AIRCRAFT SALES APPLICATION INFORMATION



We invite you to have an Aircraft for Sale stand at Warbirds Over Wanaka International Airshow 2022.

Warbirds Over Wanaka 2022 is the 17th International Airshow held at Wanaka Airport.

This is an opportunity for you to market your aircraft to a captive market of around 55,000 people during the three day Airshow period.

With over \$14 million of aircraft sold at Warbirds at recent Airshows, this presents an inexpensive marketing tool for your company.

Space is limited and we would ask you to consider early application. Aircraft will be parked within the Airport grounds and you will have the opportunity to demonstrate them to your clients.

Please read this information carefully and then fill out the application online.

Please note:

- You must fill in the online application form.
- You are required to pay a deposit when we invoice you.
- Airshow gates open at 7:30am each day.
- No applications will be accepted after 7th March 2022.

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Warbirds Over Wanaka International Airshow 2022 Aircraft Sales

1. Sites

The prime site for the Warbirds 2022 Aircraft Sales is on the flightline.

2. Programme 2022

Thursday 14th April	Set up day 8am – 5pm
Friday 15th April	Warbirds Airshow Practise Day. All stands will be open to the public. c. 10,000 people expected
Saturday 16th April	Warbirds Airshow flying programme with all stands open. c. 25,000 people expected
Sunday 17th April	Warbirds Airshow flying programme with all stands open. c. 20,000 people expected.

The Airshow gates open at 7.30am each day for the enthusiasts! Aircraft Sales stand personnel are expected to be onsite from 8am to 4.30pm over the three days of the Airshow. The official Airshow flying programme runs from 10am to 4pm on the Saturday and Sunday

Please see www.warbirdsoverwanaka.com for more Airshow information as it comes to hand.

3. Aircraft Sales Stands are available as follows:

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| <ul style="list-style-type: none">• One aircraft stand (9m x 9m) \$1,700 + GST• Second aircraft plus \$1,500 + GST• Third aircraft plus \$1,300 + GST• Fourth aircraft plus \$1,100 + GST• Fifth aircraft plus \$900 + GST <p><i>Eg. Stand with 5 aircraft costs: \$6,500 + GST</i></p> | <p>These prices are for selling from Friday 15th April to Sunday 17th April inclusive and include:</p> <ul style="list-style-type: none">• The bare ground space for your aircraft• Security of your site for the three days• 3 x 3 day Exhibitor passes for your staff (more if you have more aircraft)• An official Airshow programme, which includes a listing of your stand location• Car parking for one car in the Exhibitor park.• 4 single general admission Sunday tickets to give to your clients. |
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IMPORTANT NOTES:

- Larger sites are available on request and all sites are subject to availability.
- We will not be taking any commission on your sales.
- We are pleased to have implemented a GIS system for Warbirds 2022, so sites and all facilities will be mapped accurately. Your input of correct measurements is crucial and we will be strict on any stand taking up more space than booked.
- Additional equipment may be ordered on the application form.
- Sites will be allocated in conjunction with you at a later date.

4. Other Information

PLEASE NOTE: NO AIRCRAFT ARE TO HAVE ENGINES RUNNING OR START UP ON ANY GRASSED AREA.

- Demonstration flights will be possible prior to 9.30am or after the Airshow from 4.30pm on the Friday, Saturday and Sunday.
 - Aircraft will need to be towed from the display site to the taxiway for demonstration purposes so please bring your towbar.
 - Your company name will be included in the Warbirds printed programme.
 - All stand holders will be sent a deposit invoice for immediate payment.
 - Security staff will be patrolling the aircraft sales space day and night.
 - Power to your site is available at an additional cost from 7.00am to 6pm each day, Thursday, Friday, Saturday, Sunday. Please book power on the online registration form.
 - Our Health & Safety consultant will be onsite on Thursday to chat with you about safety while at Warbirds Over Wanaka. Please ensure you comply with all aspects of the Health and Safety Act (refer to process outlined below). Once we have confirmed your acceptance to Warbirds you will be provided with details on how to register your H&S information.
 - Programme advertising: This is an opportunity to get your name out to Airshow attendees. The printed programme options are on the online form with only digital files accepted and they must be emailed to the Warbirds office by 13th December 2021. File specs: High resolution pdf, Eps or Jpeg (300dpi), CMYK, all fonts embedded.
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5. Health and Safety Process

- Participation as an Aircraft Sales stand holder ('Contractor') at Warbirds Over Wanaka is in accordance with compliance under the Health and Safety at Work Act 2015.
 - Both Warbirds and contractors are equally responsible for providing and maintaining a safe work environment for workers and visitors to the site and for ensuring that all parties have taken reasonably practicable steps to prevent harm within the site.
 - Contractors registering at Warbirds will be required to provide sufficient information and documentation to ensure that Warbirds is satisfied with their health and safety systems in place.
 - Failure to provide sufficient information may result in the contractor being denied approval to enter the site.
 - This information includes electrical and gas compliance, restriction of vehicle movement on and off the site after designated setup time/before designated breakdown of the site.
 - Aircraft parked in public display areas must have coloured ribbons or other markers attached to their aircraft tie-downs to alert members of the public to a potential trip hazard.
 - Health and safety information will be requested after Warbirds has confirmed your application.
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6. Warbirds exhibitor's response plan for COVID-19

- Warbirds Over Wanaka Airshow will take place at Easter 2022 in conjunction with COVID-19 Level 1 protocols as laid out by the Ministry of Health, dated 11 June 2020.
- If the COVID -19 Level 1 is moved up to level 2, 3 or 4, or any partial adjustment within Level 1, Warbirds will discuss the impact on the event, however the Airshow will not proceed at alert Level 2 as social distancing is not possible at the Airshow.
- If the decision is made to cancel, Warbirds will advise Exhibitors before the decision is communicated to the public. If the cancellation is pre-Airshow that decision will be advised via our existing extensive communications channels.
- If cancellation is necessary during the Airshow, it will be communicated to you by our Facilitators and via our Health & Safety App.
- Warbirds will provide QR codes for attendees to scan at the entrances and in many areas around the Airshow, to support any contact tracing, if required. Warbirds Exhibitors and staff are expected to scan these each day also.
- You should also provide an alcohol-based hand sanitiser for all staff and customers.

7. Terms and Conditions for all Aircraft for Sale stand holders

- a) All stands must be set up no later than 5.00pm on Thursday 14th April 2022.
- b) All stands must operate for the entire three days of the event. There will be no sub-letting of sites.
- c) All fees relating to each stand must be paid prior to the event.
- d) Once payment is made each Aircraft Sales stand will be issued with three 3-day exhibitor passes and one trade vehicle pass. Further tickets may be purchased as required from www.warbirdsoverwanaka.com
- e) Security will be on the airfield each night and no camping will be allowed.
- f) All sites must be vacated on Sunday evening 17th April.
- g) Warbirds Over Wanaka reserves the right of acceptance and placement of your stand.
- h) No application will be accepted after 7th March 2022.
- i) Any site fees outstanding after 8th March 2022 will attract 10% interest.
- j) All prices exclude GST. In the event that Warbirds is cancelled, before the event starts, a \$50 administration fee will be deducted from any refund.
- k) In the event that you cancel your stand after the 1st March 2022, your deposit is non-refundable.

PLEASE NOW COMPLETE THE ONLINE FORM